



COTTAGE FOOD SALES

Food sold under the Alaska Food Code exemption [18 AAC 31.012\(a\)](#).

WHERE CAN I SELL MY FINISHED PRODUCT?

The intention of the cottage food regulation is for the producer (the person making the product) to sell their product directly to the ultimate consumer. This means that the person who is purchasing the food from you is using that food for personal use and does not intend to resell it (to the best of your knowledge).

Products produced under the [Cottage Food Exemption](#) may be sold at Farmer's Markets, Fairs, Bazaars, and other venues where the product is sold directly to the consumer.

IS THERE A LIMIT TO THE AMOUNT I CAN SELL?

The maximum gross sales from your exempt products cannot exceed \$25,000 in a calendar year.

CAN I SELL MY PRODUCT OVER THE INTERNET?

No. You can advertise over the internet but the sales of your product must be direct in person to the consumer.

DO I HAVE TO LABEL MY PRODUCT?

There are specific labeling requirements associated with Cottage Foods. Foods sold under this exemption must have the statement "THESE PRODUCTS ARE NOT SUBJECT TO STATE INSPECTION." The statement must be displayed on a card, placard, or sign that is conspicuously displayed on each food product that is packaged. An example of a placard can be found here: [Cottage Food Placards](#).

CAN I SELL MY PRODUCT IN A RETAIL FOOD STORE (SUCH AS A CONVENIENCE STORE), ESPRESSO STAND, OR TEMPORARY FOOD BOOTH?

No. All food that is in a permitted food establishment (like an espresso stand or retail food facility) must come from an approved source. Because products that are produced under this exemption are not produced in a licensed and inspected facility, they are not considered an approved source and may not be sold in permitted food establishments.

I HAVE A TEMPORARY FOOD PERMIT AND WILL BE SELLING AT A LOCAL EVENT. CAN I USE MY COTTAGE FOOD IN THE PRODUCTS THAT I AM SELLING IN MY TEMPORARY FOOD BOOTH?

No. All products that are sold in permitted food establishments (including temporary food booths) must use ingredients and products that come from an approved source. Because products that are produced under this exemption are not produced in a licensed and inspected facility, they are not considered an approved source. If you would like to sell items under the Cottage Food Exemptions at the same booth that has temporary food permit, the product must be clearly separated and properly labeled.